



**ROUNDED  
DEVELOPMENT**

## Success Quote Calendar

**JIM ROUND**

[www.rouneddevelopment.com](http://www.rouneddevelopment.com)

**STRONG**  
Leadership + **HEALTHY** Work  
Environment = Keys to  
**LONG TERM SUCCESS**

## **What I Believe ...**

My vision and my passion is to help inspire and develop the next generation of leaders while helping companies improve and sustain organizational health.

My unique business experience of over 25 years leading and developing high performing teams, and proven track record with different size companies in various industries allows me to help you customize a leadership plan, process, and timeline for success.

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*January 1*

**What you get by achieving your goals is not as important as what you become by achieving your goals.**

*January 2*

**The ultimate leader is one who is willing to develop people to the point that they eventually surpass him or her in knowledge and ability.**

*January 3*

**In any moment of decision, the best thing you can do is the right thing, the next best thing you can do is the wrong thing, and the worst thing you can do is nothing.**

*January 4*

**You can make more friends in 2 months by becoming interested in other people than you can in 2 years by trying to get other people interested in you.**

*January 5*

**A leader is someone who can give correction without causing resentment.**

*January 6*

**Treat someone as they are, and they will remain who they are. Treat them as they could be, and they will become what they should be.**

*January 7*

**Whether you believe you can or believe you can't, you're absolutely right.**

*January 8*

**A true leader has the confidence to stand alone, the courage to make tough decisions, and the compassion to listen to the needs of others. They do not set out to be a leader but becomes one by the equality of their actions and the integrity of their intent.**

*January 9*

**If you make customers unhappy in the physical world, they might each tell 6 friends. If you make customers unhappy on the Internet, they can each tell 6,000 friends.**

*January 10*

**Successful men follow the same advice they prescribe to others.**

*January 11*

**Motivation is simple. Eliminate everyone around you who is not motivated.**

*January 12*

**Courage is what it takes to stand up and speak; courage is also what it takes to sit down and listen.**

*January 13*

**If you don't like something, change it. If you can't change it, change your attitude.**

*January 14*

**Organization is the crystallization of desire into action.**

*January 15*

**Be brave enough to live the life of your dreams according to your vision and purpose instead of expectations and opinions of others.**

*January 16*

**The best way to cheer yourself up is to cheer everyone up around you.**

*January 17*

**You only live once, but if you work it right, once is enough.**

*January 18*

**If you can't figure out your purpose, figure out your passion. For your passion will lead you right into your purpose.**

*January 19*

**Save the excuses, it's not about having time. It's about making time. If it matters, you will have time.**

*January 20*

**The best way to find yourself is to lose yourself in others.**

*January 21*

**A man who won't die for something is not fit to live.**

*January 22*

**The will to win is important, but the will to prepare is vital.**

*January 23*

**Don't worry when you are not recognized but strive to be worthy of recognition.**

*January 24*

**Adversity causes some men to break and other men to break records.**

*January 25*

**Leadership is about getting extraordinary achievement from ordinary people.**

*January 26*

**You can have anything you want in life if you just help enough people get what they want in life.**

*January 27*

**Control your destiny or someone else will.**

*January 28*

**It's not hard to make decisions when you know what your values are.**

*January 29*

**Life is ten percent what happens to you and ninety percent how you respond to it.**

*January 30*

**Success is the ability to go from one failure to another with no loss of enthusiasm.**

*January 31*

**Making a big life change is scary but what is even scarier, regret.**

*February 1*

**Life changes when you least expect it to. The future is uncertain. So, seize this day, seize this moment, and make the most of it.**

*February 2*

**Insanity is doing the same thing over and over and expecting different results.**

*February 3*

**Depending on what they are, our habits will either make us or break us. We become what we repeatedly do.**

*February 4*

**Speak only well of people and you need never whisper.**

*February 5*

**Be more concerned with your character than your reputation, because your character is what you really are, while your reputation is merely what others think you are.**

*February 6*

**Opportunity does not knock – it presents itself when you beat down the door.**

*February 7*

**Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others.**

*February 8*

**It takes 20 years to build a reputation and 5 minutes to ruin it.**

*February 9*

**Failure is not fatal, failing to change will be.**

*February 10*

**A leader is someone that knows the way, goes the way and shows the way.**



*February 11*

**Tough times never last but tough people do.**

*February 12*

**Keep in mind that the true measure of an individual is how he treats a person who can do him absolutely no good.**

*February 13*

**Better to fight for something than live for nothing.**

*February 14*

**Anyone can catch your eye, but it takes someone special to catch your heart.**

*February 15*

**You can't escape the responsibility of tomorrow by evading it today.**

*February 16*

**It is not enough to do your best; you must know what to do, and then do your best.**

*February 17*

**I never learn anything talking. I only learn things when I am listening.**

*February 18*

**Change will not come if we wait for some other person or some other time. We are the ones we've been waiting for. We are the change that we seek.**

*February 19*

**I have always thought that the actions of men are the best interpreters of their thoughts.**

*February 20*

**Destiny is not a matter of chance but a matter of choice. It is not a thing to be waited for, it is a thing to be achieved.**

*February 21*

**The ones who are crazy enough to think that they can change the world, are the ones who do.**

*February 22*

**It is better to offer no excuse than a bad one.**

*February 23*

**When we seek to discover the best in others, we somehow bring out the best in ourselves.**

*February 24*

**Talent wins games but teamwork and intelligence win championships.**

*February 25*

**Some people want it to happen, some wish it would happen, others make it happen.**

*February 26*

**Men succeed when they realize that their failures are the preparation for their victories.**

*February 27*

**Outstanding leaders go out of their way to boost the self-esteem of their personnel. If people believe in themselves, it's amazing what they can accomplish.**

*February 28*

**It is better to be hated for what you are than to be loved for what you are not.**

*February 29 (when applicable!)*

**Say "Good Morning" with an Exclamation Point instead of a Period.**

*March 1*

**You attract people by the qualities you display. You keep them by the qualities you possess.**

*March 2*

**There is no limit to the amount of good you can do if you don't care who gets the credit.**

*March 3*

**The question isn't who is going to let me; it's who is going to stop me.**

*March 4*

**It is not the strongest of the species that survives, nor the most intelligent that survives. It is the one that is the most adaptable to change.**

*March 5*

**God gave you 86,400 seconds today. Have you used one to say, "Thank you?"**

*March 6*

**You can't manage men into battle, you manage things, you lead people.**

*March 7*

**The minute you start thinking about what you are going to do if you lose, you have lost.**

*March 8*

**LIVE WITH PASSION!**

*March 9*

**It is amazing how much people can get done if they do not worry about who gets the credit.**

*March 10*

**Keep your face to the sunshine and you can never see a shadow.**

*March 11*

**If you don't have an outstanding plan set for yourself in writing, you will live your life working for someone who does.**

*March 12*

**Don't say you don't have enough time. You have exactly the same number of hours per day that were given to Helen Keller, Michelangelo, Mother Teresa, Leonardo Da Vinci, Thomas Jefferson and Albert Einstein.**

*March 13*

**Great minds discuss ideas; average minds discuss events; small minds discuss people.**

*March 14*

**Keep away from people who try and belittle your ambitions. Small people always do that, but the really great make you feel that you, too, can become great.**

*March 15*

**Optimism is the faith that leads to achievement.**

*March 16*

**In the long run, we get no more than we have been able to risk giving.**

*March 17*

**The only sure thing about luck is it will change.**

*March 18*

**The truth of the matter is that you always know the right thing to do. The hard part is doing it.**

*March 19*

**If you were going to die soon and had only one phone call to make, who would you call and what would you say? And why are you waiting?**

*March 20*

**We are all here for some reason. Stop being a prisoner of your past. Become the architect of your future.**

*March 21*

**A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty.**

*March 22*

**Don't ever save anything for a special occasion, being alive is a special occasion.**

*March 23*

**The road to success and the road to failure are almost exactly the same.**

*March 24*

**The ultimate leader is one who is willing to develop people to the point that they eventually surpass him or her in knowledge and ability.**

*March 25*

**I have always thought that the actions of men are the best interpreters of their thoughts.**

*March 26*

**Superior leaders are willing to admit a mistake and cut their losses. Be willing to admit that you've changed your mind. Don't persist when the original decision turns out to be a poor one.**

*March 27*

**People can either inspire you or drain you, pick wisely.**

*March 28*

**Don't tell people how to do things, tell them what to do and let them surprise you with their results.**

*March 29*

**To become truly great, one must stand with people, not above them.**

*March 30*

**What we can or cannot do, what we consider possible or impossible, is rarely a function of our true capability. It is more likely a function of our beliefs about who we are.**

*March 31*

**In life, winning and losing will both happen. What is never acceptable is quitting.**

*April 1*

**I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel.**

*April 2*

**A person who feels appreciated will always do more than is expected.**

*April 3*

**If you don't build your own dream, someone else will hire you to build theirs.**



*April 4*

**Do the difficult things while they are easy and do the great things while they are small. The journey of a thousand miles begins with a single step.**

*April 5*

**Earn our success based on service to others, not at the expense of others.**

*April 6*

**There are two great days in a person's life- the day we are born. And the day we discover why.**

*April 7*

**Integrity is not something you show others. It is how you behave behind their back.**

*April 8*

**What makes something special is not just what you have to gain, but what you feel there is to lose.**

*April 9*

**A person should want to be a leader because they want to sacrifice themselves for others even without a guaranteed return.**

*April 10*

**It is a fine thing to have ability, but the ability to discover ability in others is the true test.**

*April 11*

**You can motivate by fear, and you can motivate by reward. But both those methods are only temporary. The only lasting thing is self-motivation.**

*April 12*

**Knowledge will give you power but character, respect.**

*April 13*

**The greater danger for most of us lies not in setting our aim too high and falling short; but in setting our aim to low and achieving the mark.**

*April 14*

**Life isn't about finding yourself; life is about creating yourself.**

*April 15*

**There are two ways to live your life. One is as though nothing is a miracle. The other is as everything is.**

*April 16*

**Wise men speak because they have something to say; fools because they have to say something.**

*April 17*

**Show me your friends and I will show you your future.**

*April 18*

**A person can fail many times, but they aren't a failure until they begin to blame somebody else.**

*April 19*

**Sometimes we have to step down to help somebody up, not because we failed to go up, but as a humble sacrifice to save a great soul.**

*April 20*

**There are some people who live in a dream world, and there are some who face reality, and then there are those that turn one into the other.**

*April 21*

**We must accept finite disappointment but never lose infinite hope.**

*April 22*

**There are no constraints on the human mind, no walls around the human spirit, no barriers to our progress except those we ourselves erect.**

*April 23*

**Your life doesn't get better by chance. It gets better by change.**

*April 24*

**You may have a fresh start any moment you choose, for this thing we call "failure" is not the falling down, but the staying down.**

*April 25*

**Develop an attitude for gratitude. Say thank-you to everyone you meet for everything that they do.**

*April 26*

**The difference between average people and achieving people is their perception of a response to failure.**

*April 27*

**Too many rules get in the way of leadership, they just put you in a box. People set rules to keep from making decisions.**

*April 28*

**Fear and self-doubt have always been the greatest enemies of human potential.**

*April 29*

**The person who has confidence in themselves gains the confidence in others.**

*April 30*

**Champions know that success is inevitable; that there is no such thing as failure, only feedback. They know the best way to forecast the future is to create it.**

*May 1*

**If you don't design your own life plan, chances are you'll fall into someone else's plan. And guess what they have planned for you. NOT MUCH!**

*May 2*

**Most of the important things in the world have been accomplished by people who have kept on trying when there seemed to be no hope at all.**

*May 3*

**Be selective in your battles, sometimes peace is better than being right.**

*May 4*

**Management is doing things right; leadership is doing the right things.**

*May 5*

**Ability might get you to the top, but character keeps you there.**

*May 6*

**Don't downgrade your dream just to fit your reality. Upgrade your conviction to match your destiny.**

*May 7*

**Don't let the fear of losing be greater than the excitement of winning.**

*May 8*

**Integrity is the most valuable and respected quality of leadership. Always keep your word.**

*May 9*

**Every man builds his world in his own image. He has the power to choose, but no power to escape the necessity of choice.**

*May 10*

**Practice does not make perfect. Only perfect practice makes perfect.**

*May 11*

**It is not what we get. But who we become, what we contribute ... that gives meaning to our lives.**

*May 12*

**A Mother is someone who can take the place of all others but whose place no one else can take.**

*May 13*

**Listen with the intent to understand, not with the intent to reply.**

*May 14*

**I cannot give you the formula for success, but I can give you the formula for failure- It is: Try to please everybody.**

*May 15*

**Nothing great in this world has ever been accomplished without passion.**

*May 16*

**Life begins at the end of our comfort zone.**

*May 17*

**The will to win, the desire to succeed, the urge to reach your full potential...these are the keys that will unlock the door to personal excellence.**

*May 18*

**Wisdom is the reward you get for a lifetime of listening when you would have rather talked.**

*May 19*

**The pessimist complains about the wind. The optimist expects it to change. The leader adjusts the sails.**

*May 20*

**The greatest leader is not necessarily the one who does the greatest things. He is the one that gets the people to do the greatest things.**

*May 21*

**We make a living by what we get. We make a life by what we give.**

*May 22*

**I'm a great believer in luck, and I find the harder I work, the more I have of it.**



*May 23*

**Associate with people of good quality if you esteem your own reputation; for it is better to be alone than in bad company.**

*May 24*

**The intercourse of preparation and luck breeds the offspring of success.**

*May 25*

**It is not the strongest of the species that survives, nor the most intelligent that survives. It is the one that is the most adaptable to change.**

*May 26*

**Always do everything you ask of those you command.**

*May 27*

**As we express our gratitude, we must never forget that the highest appreciation is not to utter words, but to live by them.**

*May 28*

**No one can make you feel inferior without your consent.**

*May 29*

**There is no better exercise for your heart than reaching down and helping lift someone up.**

*May 30*

**The quality of your life is the quality of your relationships.**

*May 31*

**Whatever the mind of a person can conceive and believe, it can achieve.**

*June 1*

**If you want small changes in your life, work on your attitude. But if you want big and primary changes, work on your paradigm.**

*June 2*

**Winners have simply formed the habits of doing things losers don't like to do.**

*June 3*

**If you carefully consider what you want to be said of you in the funeral experience, you will find the definition of success.**

*June 4*

**One of the most important things in communication is hearing what isn't said.**

*June 5*

**People may hear your words, but they feel your attitude.**

*June 6*

**Charisma can make a person stand out for a moment, but character sets a person apart for a lifetime.**

*June 7*

**Every adversity, every failure, every heartache carries with it the seed of an equal or greater benefit.**

*June 8*

**It doesn't take a hero to order men into battle. It takes a hero to be one of those men who goes into battle.**

*June 9*

**Courage is resistance to fear, mastery of fear, not absence of fear.**

*June 10*

**We have to change our focus from ‘what do we have to do’ to ‘what’s my outcome’ and ‘what’s most important to me.’ That one change will change completely how you respond to your life.**

*June 11*

**When we seek to discover the best in others, we somehow bring out the best in ourselves.**

*June 12*

**Coming together is a beginning. Keeping together is progress. Working together is what makes a successful team.**

*June 13*

**Whenever you do a thing though it can never be known but to yourself, ask yourself how you would act were all the world looking at you, and act accordingly.**

*June 14*

**Do not let what you cannot do interfere with what you can do.**

*June 15*

**To be yourself in a world that is consistently trying to make you something else is a great accomplishment.**

*June 16*

**Any Man Can Be A Father - It Takes Someone Special To Be A Dad.**

*June 17*

**Do not go where the path may lead, go instead where there is no path and leave a trail.**

*June 18*

**Good judgment comes from experience, and a lot of that comes from bad judgment.**

*June 19*

**Successful business leaders who have helped build institutions of lasting value are all committed to talent and a culture of excellence. This is usually accomplished by the identification, retention and development of great people.**

*June 20*

**Stay committed to your decisions but stay flexible in your approach.**

*June 21*

**The goal isn't to live forever, the goal is to create something that will.**

*June 22*

**The test of leadership is not to put greatness into humanity, but to elicit it, for the greatness is already there.**

*June 23*

**The greatest success comes just one step beyond the point at which defeat overtakes you.**

*June 24*

**Miracles happen to those that believe in them.**

*June 25*

**Teamwork begins by building trust. And the only way to do that is to overcome our need for invulnerability.**

*June 26*

**I destroy my enemies when I make them my friends.**

*June 27*

**Let go of your attachment to being right, and suddenly your mind is more open. You're able to benefit from the unique viewpoints of others, without being crippled by your own judgment.**

*June 28*

**If there is no passion in your life, then have you really lived? Find your passion, whatever it may be. Become it, and let it become you and you will find great things happen FOR you, TO you and BECAUSE of you.**

*June 29*

**The meaning of life is to find your gift. The purpose of life is to give it away.**

*June 30*

**Pain is temporary. It may last a minute, or an hour, or a day, or a year, but eventually it will subside and something else will take its place. If I quit, however, it lasts forever.**

*July 1*

**Networking has been cited as the number 1 unwritten rule of success in business. *Who* you know really impacts *what* you know.**

*July 2*

**Only those who risk going too far can possibly find out how far they can go.**

*July 3*

**A firm hearty handshake gives a good first impression, and you'll never be forgiven if you don't live up to it.**

*July 4*

**Success is the freedom to do what you want, when you want, where you want, with who you want, as much as you want.**

*July 5*

**We are all here for some special reason. Stop being a prisoner of your past. Become the architect of your future.**

*July 6*

**Intelligence, knowledge and experience are important and might get you a job, but strong communication skills are what will get you promoted.**

*July 7*

**Digital communication is completely different from in-person, face-to-face communications. One will give you surface insights, and the other really gives you depth.**

*July 8*

**The greatest mistake you can make in life is to be continually fearing you will make one.**

*July 9*

**The ego with its protective defense mechanisms is the biggest impediment to attaining person growth.**



*July 10*

**If you are not willing to risk the usual, you will have to settle for the ordinary.**

*July 11*

**Leadership is practiced not so much in words as in attitude and actions.**

*July 12*

**It's not what you look at that matters, it's what you see.**

*July 13*

**Carve your name in hearts, not tombstones. A legacy is etched into the minds of others and the stories they share about you.**

*July 14*

**The best leader is the one who has sense enough to pick good men to do what he wants done and the self-restraint to keep from meddling with them while they do it.**

*July 15*

**Everything that irritates us about others can lead us to an understanding of ourselves.**

*July 16*

**Being defeated is often a temporary condition, giving up is what makes it permanent.**

*July 17*

**Leaders think and talk about the solutions. Followers think and talk about the problems.**

*July 18*

**In teamwork, silence isn't golden, it's deadly.**

*July 19*

**History will be kind to me as I intend to write it.**

*July 20*

**Well done is better than well said.**

*July 21*

**The most important decision about your goals is not what you're willing to do to achieve them, but what you are willing to give up.**

*July 22*

**The ultimate test of a man's conscience may be his willingness to sacrifice something today for future generations whose words of thanks will not be heard.**

*July 23*

**You never change things by fighting the existing reality. To change something, build a new model that makes the existing model obsolete.**

*July 24*

**Sports do not build character, they reveal it.**

*July 25*

**The only person you are destined to become is the person you decide to be.**

*July 26*

**100% of the shots you don't take don't go in.**

*July 27*

**People who reach their full potential and unlock the door to a brighter future do so because they invest in themselves every day and are open to constructive feedback.**

*July 28*

**Keep away from people who try and belittle your ambitions. Small people always do that, but the really great make you feel that you, too, can become great.**

*July 29*

**What lies behind us and what lies before us are tiny matters compared to what lies within us.**

*July 30*

**The single biggest problem in communication is the illusion that it has taken place.**

*July 31*

**Planning is bringing the future into the present so that you can do something about it now.**

*August 1*

**Success occurs when your dreams get bigger than your excuses.**

*August 2*

**Working hard for something that we don't care about is called stressed; working hard for something we love is called passion.**

*August 3*

**Allow your passion to become your purpose, and it will one day become your profession.**

*August 4*

**Don't let your fear of losing be greater than your excitement of winning.**

*August 5*

**Imagine your life is perfect in every respect; what would it look like and how do you get it?**

*August 6*

**Most great leaders have the ability to say a profound thing in a simple way.**

*August 7*

**A superior man is modest in his speech but exceeds in his actions.**

*August 8*

**Our greatest glory is not in never falling, but in rising every time we fall.**

*August 9*

**It takes a moment to judge someone but a lifetime to understand them.**

*August 10*

**Strength does not come from physical capacity. It comes from an indomitable will.**

*August 11*

**Nearly all men can stand adversity. But if you want to test a man's character, give him power.**

*August 12*

**The things that hurt, instruct.**

*August 13*

**Better three hours to soon than one minute late.**

*August 14*

**There's a lot of blood, sweat and tears between dreams and success.**

*August 15*

**Winning is a habit. Unfortunately, so is losing,**

*August 16*

**Achievement is largely the product of steadily raising one's level of aspiration and expectation.**

*August 17*

**If you accept the expectations of other, especially negative ones, then you will never change the outcome.**

*August 18*

**Failure is not fatal, failing to change will be.**

*August 19*

**Don't measure yourself by what you have accomplished, but by what you should have accomplished with your ability.**

*August 20*

**Success is the ability to go from one failure to another with no loss of enthusiasm.**

*August 21- Dad's Birthday*

**GIVE EM HELL! (My Dad's favorite saying)**

*August 22*

**Quality in a service or product is not what you put into it. It is what the client or customer gets out of it.**

*August 23*

**Leadership is the art of getting someone else to do something you want done because they want to do it.**

*August 24*

**Some men see things as they are and ask why. Others dream things that never were and ask why not.**

*August 25*

**It is not in the stars to hold our destiny but in ourselves.**

*August 26*

**The goal as a company is to have customer service that is not just the best, but legendary.**

*August 27*

**A superior man is modest in his speech but exceeds in his actions.**

*August 28*

**Integrity is the essence of everything.**

*August 29*

**Our greatest glory is not in never falling, but in rising every time we fall.**

*August 30*

**A man is but a product of his thoughts. What he thinks he becomes.**

*August 31*

**Better to fight for something rather than live for nothing.**

*September 1*

**A good battle plan that you act on today can be better than a perfect one tomorrow.**

*September 2*

**Perseverance is the hard work you do after you get tired of doing the hard work you already did.**

*September 3*

**People who are unable to motivate themselves must be content with mediocrity, no matter how impressive their other talents.**

*September 4*

**Setting goals is the first step in turning the invisible into the visible.**



*September 5*

**The words information and communication are often used interchangeable, but they signify quite different things. Information is giving out and communication is getting through.**

*September 6*

**The size of your thinking reflects the size of your emotion. Big goals and big dreams inspire our creativity. The bigger they are, the bigger your success.**

*September 7*

**Leadership is a choice, not a position.**

*September 8*

**You may never know what results come of your actions, but if you do nothing, there will never be any results.**

*September 9*

**Excellence is not a skill but an attitude.**

*September 10*

**Be more concerned about making others feel good about themselves than you are making them feel good about you.**

*September 11*

**One of the worst days in America's history saw some of the bravest acts in American's history. We'll always honor the heroes of 9-11. And here in America, we pledge that we will never forget their sacrifice.**

*September 12*

**Success in life comes from not holding a good hand but playing a poor hand well.**

*September 13*

**It is literally true that you can succeed best and quickest by helping others to succeed.**

*September 14*

**You've got to live in the moment. I don't care what you've done in your life, it has nothing to do with what you're going to do or what you can do. The past is history, tomorrow is a mystery but today is a gift and that's why they call it the present.**

*September 15*

**What to do with a mistake: recognize it, admit it, learn from it, forget it.**

*September 16*

**It is not the size of the man but the size of the heart that matters.**

*September 17*

**One of the hardest decisions to make in life is to choose which bridge to burn and which bridge to cross.**

*September 18*

**Don't ever overpromise more than you can deliver but deliver more than you promise.**

*September 19*

**It's not what you tell your team that counts. It's what they hear.**

*September 20*

**True leaders don't create more followers, they create more leaders.**

*September 21*

**A great leader's courage to fulfill his vision comes from passion, not position.**

*September 22*

**To uncover your true potential, you must first find your own limits and then you have to have the courage to blow past them.**

*September 23*

**Competing at the highest level is not about winning. It's about preparation, courage, understanding and nurturing your people. Winning is the result.**

*September 24*

**Motivation is a fire from within. If someone else tries to light that fire under you, chances are it will burn very briefly.**

*September 25*

**You can have everything in life that you want if you will just help other people get what they want.**

*September 26*

**Effort without talent is a depressing situation... but talent without effort is a tragedy.**

*September 27*

**The first step towards success is taken when you refuse to be a captive of the environment in which you first find yourself.**

*September 28*

**To become truly great, one has to stand with people, not above them.**

*September 29*

**Integrity is choosing courage over comfort; choosing what is right over what is fun, fast, or easy; and choosing to practice our values rather than simply professing them.**

*September 30*

**The secret to success is doing the common thing uncommonly well.**

*October 1*

**Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful.**

*October 2*

**A dream is your creative vision for your life in the future. You must break out of your current comfort zone and become comfortable with the uncomfortable to make it become reality.**

*October 3*

**Failure will never overtake me if my determination for success is strong enough.**

*October 4*

**Nothing is so fatiguing as the eternal hanging of an uncompleted task.**

*October 5*

**If you think you are having a bad day, go to the obituary section and try and find one person that wouldn't want to change places with you.**

*October 6*

**Impossible is a word to be found only in the dictionary of fools.**

*October 7*

**The art of communication is the language of leadership.**

*October 8*

**The key to successful leadership today is influence, not authority.**

*October 9*

**The ultimate measure of a man is not where he stands in moments of comfort and convenience, but where he stands at times of challenge and controversy.**

*October 10*

**Success isn't just about what you accomplish in life; it's about what you inspire others to do.**

*October 11*

**Surround yourself with people that reflect who you want to be, and how you want to feel, energies are contagious.**

*October 12*

**The secret of change is to focus all of your energy, not on fighting the old, but on building the new.**

*October 13*

**Don't let your learning lead to knowledge; let your learning lead to action.**

*October 14*

**If you're persistent you will get it. If you are consistent you will *keep* it.**

*October 15*

**If someone tells you 'you can't' they're showing you their limits, not yours.**

*October 16*

**There is a difference between being a leader and being a boss. Both are based on authority. A boss demands blind obedience; a leader earns his authority through understanding and trust.**

*October 17*

**It's not hard to decide what you want your life to be about. What's hard, is figuring out what you're willing to give up in order to do the things that you really care about.**

*October 18*

**Never doubt that a small group of thoughtful, committed people can change the world. Indeed, it is the only thing that ever has.**

*October 19*

**If anything goes bad, I did it. If anything goes semi-good, we did it. If anything goes really well, then you did it. This is the mindset of a great leader.**

*October 20*

**One of the greatest pleasures in life is doing what everyone says you can't do.**

*October 21*

**If your actions inspire others to dream more, learn more, do more and become more, you are a leader.**

*October 22*

**You must give up something in the immediate present - comfort, ease, recognition, quick rewards - to attract even something better in the future: a full heart and a sense that you did something that counted.**

*October 23*

**No one is useless in this world who lightens the burdens of another.**



*October 24*

**Bad company corrupts good character so be brave enough to let go of those who keep weighting you down.**

*October 25*

**The greatest good you can do for another is not just to share your riches, but to reveal to him his own.**

*October 26*

**If you don't create your own destiny, you will have your fate inflicted upon you.**

*October 27*

**Setting an example is not the main means of influencing others; it is the only means.**

*October 28*

**Effort and courage are not enough without purpose and direction.**

*October 29*

**Your excuses are just the lies your fears have sold you.**

*October 30*

**Successful people aren't born that way. They become successful by establishing the habit of doing things unsuccessful people don't like to do.**

*October 31*

**Do the thing we fear, and death of fear is certain.**

*November 1*

**You build trust with others each time you choose integrity over image, truth over convenience, or honor over personal gain.**

*November 2*

**A true leader has the confidence to stand alone, the courage to make tough decisions, and the compassion to listen to the needs of others. He does not set out to be a leader but becomes one by the equality of his actions and the integrity of his intent.**

*November 3*

**Ordinary people think of spending time. Great people think about using it.**

*November 4*

**An expert is not someone that gives you the answer, it is someone that asks you the right question.**

*November 5*

**Legacy is not leaving things for people. It's leaving something in people.**

*November 6*

**Courage is not the absence of fear, but the triumph over it. The brave man is not he who does not feel afraid, but he who conquers that fear.**

*November 7*

**Life is what happens when you're busy making other plans.**

*November 8*

**Twenty years from now you will be more disappointed by the things that you didn't do than by the ones you did do.**

*November 9*

**No person was ever honored for what they received. Honor has been the reward for what one gave.**

*November 10*

**Confidence on the outside begins by living with integrity on the inside.**

*November 11*

**Great leaders don't tell you what to do, they show you how it's done.**

*November 12*

**A leader may be the most knowledgeable person in the world, but if the players on his team cannot translate that knowledge into action, it means nothing.**

*November 13*

**I can't give you a sure-fire formula for success, but I can give you one for failure: try to please everybody all the time.**

*November 14*

**Train and develop people well enough so they can leave, treat them well enough so they don't want to.**

*November 15*

**The best way out is always through.**

*November 16*

**You can't live a perfect day without doing something for someone who will never be able to repay you.**

*November 17*

**Challenges are what makes life interesting and overcoming them is what makes life meaningful.**

*November 18*

**The only impossible journey is the one you never begin.**

*November 19*

**For every minute you remain angry, you give up sixty seconds of peace of mind.**

*November 20*

**You need to associate with people that inspire you, people that challenge you to rise higher, people that make you better. Don't waste your valuable time with people that are not adding to your growth. Your destiny is too important.**

*November 21*

**I am not afraid of an army of lions led by a sheep; I am afraid of an army of sheep led by a lion.**

*November 22*

**I don't measure a person's success by how high they climb but how high they bounce back when they hit rock bottom.**

*November 23*

**The time is always right to do the right thing.**

*November 24*

**Be who you are and say what you feel, because those who mind don't matter and those who matter don't mind.**

*November 25*

**Even if you're on the right track, you'll get run over if you just sit there.**

*November 26*

**Don't wait. The time will never be just right.**

*November 27*

**There are no traffic jams along the extra mile.**

*November 28*

**To the world you may be just one person, but to one person you may be the world.**

*November 29*

**What we fear doing most is usually what we most need to do.**

*November 30*

**If you really want to do something, you'll find a way. If you don't, you'll find an excuse.**

*December 1*

**Quality questions create a quality life. Successful people ask better questions, and as a result, they get better answers.**

*December 2*

**It's what you practice in private that you will be rewarded for in public.**

*December 3*

**A good battle plan that you act on today can be better than a perfect one tomorrow.**

*December 4*

**Confrontation simply means meeting the truth head on.**

*December 5*

**If you are like nearly everyone else in this world, you have accepted so many things without question that you're not thinking at all.**

*December 6*

**Believe that you are defeated, believe it long enough, and it is likely to become a fact.**

*December 7*

**Identify your problems but give your power and energy to your solutions.**

*December 8*

**First seek to understand, then be understood. If you want to interact effectively with people, to influence people, you first need to understand people.**

*December 9*

**It is in the moment of decision that your destiny is shaped.**

*December 10*

**If you talk about it, it's a dream, if you envision it, it's possible, but if you schedule it, it's real.**

*December 11*

**Whatever you hold in your mind on a consistent basis is exactly what you will experience in your life.**

*December 12*

**Not finance. Not strategy. Not technology. It is teamwork that remains the ultimate competitive advantage, both because it is so powerful and so rare.**

*December 13*

**Leaders must be close enough to relate to others, but far enough ahead to motivate them.**

*December 14*

**I have found the best way to give advice to your children is to find out what they want and then advise them to do it.**



*December 15*

**A man must be big enough to admit his mistakes, smart enough to profit from them, and strong enough to correct them.**

*December 16*

**Teamwork makes the dream work, but a vision becomes a nightmare when the leader has a big dream and a bad team.**

*December 17*

**Leaders become great, not because of power, but because of their ability to empower others.**

*December 18*

**The culture of any organization is shaped by the worst behavior the leader is willing to tolerate.**

*December 19*

**Successful people are always looking for opportunities to help others. Unsuccessful people are always asking “what’s in it for me?”**

*December 20*

**There is nothing noble in being superior to your fellow man; true nobility is being superior to your former self.**

*December 21*

**Success is neither magical nor mysterious. Success is the natural consequence of consistently applying basic fundamentals alongside the right vision.**

*December 22*

**Investing in yourself is the best investment you will ever make. It will not only improve your life; it will improve the lives of all of those around you.**

*December 23*

**The greatest solution to one's problems is individual inner transformation.**

*December 24*

**Christmas Eve, a perfect night to express affection for your family, to forgive those who failed you and to forget past mistakes.**

*December 25*

**Christmas is the spirit of giving without a thought of getting. It is happiness because we see joy in people. It is forgetting self and finding time for others. It is discarding the meaningless and stressing true values.**

*December 26*

**You cannot change your destination overnight, but you can change your direction overnight. If you want to reach your goals and fulfill your potential, become intentional about your personal growth. It will change your life.**

*December 27*

**Discipline is the bridge between goals and accomplishments.**

*December 28*

**Some people make headlines while others make history.**

*December 29*

**Formal education will make you a living; self-education will make you a fortune.**

*December 30*

**Management works in the system. Leadership works on the system.**

*December 31*

**Tomorrow is the first blank page of a 365-day book. Write a good one.**

